



Financial Statements
June 30, 2014 and 2013

Workforce Safety & Insurance

WORKFORCE SAFETY & INSURANCE

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Independent Auditor's Report

To the Board of Directors
Workforce Safety & Insurance
Bismarck, North Dakota

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of the Workforce Safety & Insurance, a department of the State of North Dakota, as of and for the years ended June 30, 2014 and 2013, and the related notes to the financial statements, which collectively comprise Workforce Safety & Insurance's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of Workforce Safety & Insurance, as of June 30, 2014 and 2013, and the respective change in financial position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note I, the financial statements of ND Workforce Safety and Insurance, an agency of the State of North Dakota are intended to present the financial position, the changes in financial position and cash flows of only that portion of the business-type activities of the State of North Dakota that is attributable to the transactions of ND Workforce Safety and Insurance. They do not purport to, and do not, present fairly the financial position of the State of North Dakota as of June 30, 2014 and 2013, the changes in its financial position, or its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 4 through 9 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquires, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise Workforce Safety & Insurance's financial statements. The loss development information and schedule of attorney fees and costs are presented for purposes of additional analysis and are not a required part of the financial statements.

The loss development information and schedule of attorney fees and costs is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 13, 2014 on our consideration of Workforce Safety & Insurance's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Workforce Safety & Insurance's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Eide Bailly LLP". The signature is written in a cursive, flowing style.

Fargo, North Dakota
October 13, 2014

**WORKFORCE SAFETY & INSURANCE
MANAGEMENT'S DISCUSSION AND ANALYSIS
YEARS ENDED JUNE 30, 2014 AND 2013**

Workforce Safety & Insurance (WSI) was established in 1919 with the purpose of providing workers compensation insurance for employers, state agencies and other governmental units working in North Dakota. WSI operates in a manner similar to any other insurance company, but is also an agency of the State of North Dakota. As management of WSI, we offer readers of these financial statements a narrative overview and analysis of WSI's financial activities for the fiscal years ended June 30, 2014, 2013, and 2012. We encourage readers to consider the information presented here in conjunction with the entire financial statement package and the notes to those statements, which follow this section.

WSI is a proprietary fund and uses the accrual basis of accounting. A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. WSI, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. WSI is a special government reporting unit for the State of North Dakota and is combined with other similar funds to comprise the enterprise funds of the State of North Dakota.

Overview of Financial Statements

WSI's basic financial statements include the 1) balance sheet, 2) statement of revenues, expenses and changes in fund net position, 3) statement of cash flows, and 4) statement of appropriations. The balance sheet provides readers the assets and liabilities of the fund, with the difference between the two considered net position. It also provides the basis for determining the financial strength and solvency of the workers compensation fund. The statement of revenues, expenses and changes in fund net position shows the operating performance of WSI for the fiscal year. The statement of cash flows identifies cash flows from operating activities, non-capital financing activities, capital and related financing activities, and investing activities. The statement of cash flows answers questions such as where did the cash come from, what was cash used for, and what was the change in the cash balance during the fiscal year. The statement of appropriations shows WSI's expenditures in relationship to the biennial appropriation approved by the 2013 Legislative Assembly.

WSI's notes to the financial statements provide readers additional information that is essential to a full understanding of data provided in the fund financial statements. The notes can be found on pages 15-34 of this report. In addition to the basic financial statements and accompanying notes, this report also presents certain supplementary information concerning WSI's loss development and WSI's legal costs. This supplementary information can be found on pages 35 and 36.

Financial Highlights

North Dakota's policyholder count continues to increase but at a slower pace. In fiscal year 2014, an additional 596 policyholders came on board for a total of 25,389. In fiscal years 2013 and 2012, there were 981 and 2,437 new policyholders, respectively.

At June 30, 2014, June 30, 2013, and June 30, 2012 coverage extended to the following employers:

	<u>2014</u>	<u>2013</u>	<u>2012</u>
Annual premium \$250 - \$5,000	18,798	18,465	17,370
Annual premium \$5,001 - \$50,000	5,562	5,400	5,575
Annual premium \$50,001 - \$100,000	533	478	464
Annual premium over \$100,000	496	450	403
Total policyholders	<u>25,389</u>	<u>24,793</u>	<u>23,812</u>

MANAGEMENT'S DISCUSSION AND ANALYSIS

Written premium for fiscal year 2014 totaled \$350.2 million, closely paralleling fiscal year 2013's total of \$350.9 million. Fiscal year 2013's total, however, was a 19% increase over fiscal year 2012's amount of \$294 million.

Condensed Statement of Revenue & Expense

	<u>2014</u>	<u>2013</u>	<u>2012</u>
REVENUE			
OPERATING REVENUE			
Premium-net of discount and reinsurance premium	\$ 313,164,770	\$ 309,897,502	\$ 250,544,641
Subrogation, penalties and finance charges	4,843,628	9,586,147	2,369,463
Building rental revenue	742,222	742,222	742,222
Other revenue	29,215	11,923	21,194
	<u>318,779,835</u>	<u>320,237,794</u>	<u>253,677,520</u>
NONOPERATING REVENUE			
Earnings on investments	184,144,392	123,246,187	87,052,301
Total revenues	<u>502,924,227</u>	<u>443,483,981</u>	<u>340,729,821</u>
EXPENSES			
OPERATING EXPENSE			
Incurred losses and loss adjustment expense	292,047,713	272,288,784	188,823,610
Payroll and employee benefits	20,935,411	19,131,897	18,097,199
Other administrative expense	1,697,116	572,017	2,015,070
Bad debt expense	3,126,998	3,177,546	321,334
Depreciation expense	1,003,191	1,029,313	1,050,061
	<u>318,810,429</u>	<u>296,199,557</u>	<u>210,307,274</u>
NONOPERATING EXPENSE			
Investment and other expense	4,187,034	4,816,984	4,569,539
Dividend expense	95,557,186	147,585,337	144,376,056
	<u>99,744,220</u>	<u>152,402,321</u>	<u>148,945,595</u>
SPECIAL ITEM			
Impairment of computer system	-	14,728,630	
Total expenses	<u>418,554,649</u>	<u>463,330,508</u>	<u>359,252,869</u>
Change in net position	<u>\$ 84,369,578</u>	<u>\$ (19,846,527)</u>	<u>\$ (18,523,048)</u>

WSI's financial position remains strong. Earned premium net of discounts and reinsurance totaled \$313 million, \$310 million, and \$251 million for fiscal years 2014, 2013, and 2012, respectively.

In FY14, WSI's investment portfolio yielded a year to date return of 11.7% (net of fees), with a gain of \$184 million. The year-to-date return for fiscal years 2013 and 2012 was 8.3% and 6.1%, respectively. WSI's average investment return for the five year period ending June 30, 2014 is 10.2% and the average ten year rate of return is 6%. WSI's estimated reserve liabilities are currently discounted at 5.0%.

MANAGEMENT'S DISCUSSION AND ANALYSIS

In fiscal year 2014, the WSI Board of Directors recommended issuing a 39% dividend credit in accordance with North Dakota Century Code (NDCC) 65-04-02. The Governor of North Dakota approved this recommendation. This dividend credit is estimated to be \$115 million and will be applied to renewing policyholders in good standing in accordance with NDCC 65-04-02. This is comparable to the 50% dividend credit declared in fiscal year 2013 and fiscal year 2012, which were estimated at \$155 million and \$143 million, respectively. WSI issued dividend credits in nine of the past ten years, totaling approximately \$845 million.

Incurred losses were \$292 million in fiscal year 2014, an increase of \$20 million or 7% over the fiscal year 2013 total of \$272 million. Fiscal year 2013 was \$83 million or 44% more than the \$189 million booked in fiscal year 2012. Consistent with the increased exposure (payroll) growth and a more hazardous industry mix within the state, WSI is seeing an increase in both the frequency and severity of injuries.

Total claims filed in fiscal year 2014, 2013, and 2012 were 26,345, 25,835, and 24,643, respectively. The number of claims filed in fiscal year 2014 increased 2% over the fiscal year 2013 total. Total claims filed in fiscal year 2013 and 2012 increased 5% and 14%, respectively, over claims filed in the related prior fiscal year.

The dividend credit declared in June of 2014 is estimated at \$115 million dollars. The actual dividend expense booked in fiscal year 2014 was decreased by \$20 million, an estimated residual amount from the fiscal year 2013 dividend credit. The fiscal year 2013 dividend expense of \$155 million reflects a downward revision of \$7.4 million made to the prior year's (fiscal year 2012) dividend estimate. The fiscal year 2012 dividend expense of \$142.5 million was increased by \$2 million to record an increase of the actual 2011 dividend credit applied to policies.

WSI's policy billings are estimated annually based upon the prior year's estimated payroll. At the end of each year, payroll reports are submitted and reviewed for accuracy. The billing is then adjusted to reconcile with actual prior year payroll reports. As estimates are reconciled to actual amounts and premiums are adjusted, dividend estimates that were derived from estimated premium are also adjusted. The dividend payable amount of \$121.7 million as of June 30, 2014 includes the current year estimate of \$115 million and a residual estimate from fiscal year 2013 of \$6.7 million. The dividend payable amount of \$162 million at June 30, 2013 included a residual estimate of \$7 million in dividend payable that had not yet been applied to fiscal year 2013 premium due to payroll reports and billings still being processed.

The allocation for premium bad debt expense was increased from \$4 million to \$6 million in fiscal year 2014. This follows an increase from \$2 million to \$4 million in fiscal year 2013. Delinquent premium in active collections remained quite static over the last fiscal year with a total of \$8.6 million on June 30, 2014 and a total of \$8.5 million on June 30, 2013. The June 2013 amount was significantly higher than the June 30, 2012 total of \$4.6 million. The \$4.6 million was 39% higher than the \$3.3 million amount from June 30, 2011.

Total accounts not making payments has increased to \$6.6 million in fiscal year 2014, an increase of 37% over the fiscal year 2013 total of \$4.8 million. The 2013 total was 88% higher than the 2012 fiscal year total of \$2.5 million.

As more businesses come into the state, the industry mix is changing. Future collections may prove to be more difficult and costly as many of these new companies are based out of state. Actual premium bad debt expense was \$638 thousand for fiscal year 2014, \$367 thousand for fiscal year 2013, and \$308 thousand for fiscal year 2012.

The allocation for other bad debt expense remained at \$2,000,000, based on an analysis of the total amount outstanding. Actual other bad debt expense for fiscal year 2014 totaled \$489 thousand, compared to \$811 thousand in fiscal year 2013 and \$513 thousand for fiscal year 2012.

MANAGEMENT'S DISCUSSION AND ANALYSIS

WSI has contracted with The Affiliated Group to assist with collections on delinquent accounts. The ratio of total delinquent accounts to in force premium ranges from 2% to 3% over the past three fiscal years.

The net position as of June 30, 2014 equaled \$439 million compared to \$355 million on June 30, 2013 and \$375 million on June 30, 2012. The net position as of June 30, 2014 represents approximately 42% of the actuarial discounted reserve liability of \$1.053 billion, compared to the net position as of June 30, 2013, which stood at approximately 37% of the actuarial discounted reserve liability of \$959 million and the net position on June 30, 2012, which totaled 43% of the actuarial discounted reserve liability of \$866 million.

The 2009 Legislative Assembly revised the language regarding fund surplus requirements outlined in NDCC 65-04-02, adding clarifying parameters for determining the amount of net position, or surplus, to be considered available for dividend declaration.

This language allows the net position to be reduced by special project funding which has been legislatively approved, to arrive at available surplus. Following these guidelines, the available surplus as of June 30, 2014 was \$417 million or 40% of the actuarial discounted reserve liability of \$1.053 billion. As of June 30, 2013 and June 30, 2012, the available surplus was 34% and 39%, respectively.

Condensed Change in Net Position

	<u>2014</u>	<u>2013</u>	<u>2012</u>
Beginning net position	\$ 354,758,275	\$ 374,604,802	\$ 393,127,850
Change in net position	<u>84,369,578</u>	<u>(19,846,527)</u>	<u>(18,523,048)</u>
Ending net position	<u>\$ 439,127,853</u>	<u>\$ 354,758,275</u>	<u>\$ 374,604,802</u>

WSI's total assets as of June 30, 2014 totaled \$1.77 billion, an increase of \$149 million or 9% more than total assets on June 30, 2013 of \$1.62 billion. Total assets on June 30, 2013 increased \$117 million, or 8% over the total assets on June 30, 2012 of \$1.51 billion. Assets as of June 30, 2012 increased \$99 million or 7% over the fiscal year 2011 total of \$1.41 billion. These variances in total assets year over year are due to investment market fluctuations, increased premiums, and the issuance of premium dividend credits. The difference between assets and liabilities is reported on the balance sheet as net position, which is commonly referred to as fund surplus.

Requests for information

This financial report is designed to provide a general overview of WSI's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Director of Finance, Workforce Safety & Insurance, 1600 East Century Avenue, Suite 1, Bismarck, ND 58503.

MANAGEMENT'S DISCUSSION AND ANALYSIS

Condensed Balance Sheets

	2014	2013	2012
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	\$ 3,082,594	\$ 2,263,369	1,878,452
Investments	1,692,463,156	1,549,403,051	1,424,782,915
Premium receivables, net	49,319,201	47,882,157	38,789,562
Other accounts receivable, net	5,287,596	3,303,132	3,438,315
Investment interest receivable	11,574,574	8,374,246	9,983,231
Prepaid expenses	357,509	458,677	589,488
Total current assets	<u>1,762,084,630</u>	<u>1,611,684,632</u>	<u>1,479,461,963</u>
NON-CURRENT ASSETS			
Premium receivables, non-current	-	6,492	465,297
Premises, furniture and equipment	<u>10,648,689</u>	<u>11,645,281</u>	<u>26,430,599</u>
Total assets	<u>\$ 1,772,733,319</u>	<u>\$ 1,623,336,405</u>	<u>\$ 1,506,357,859</u>
LIABILITIES			
CURRENT LIABILITIES			
Accounts payable	\$ 5,911,293	\$ 5,793,332	\$ 6,043,454
Unearned premium	152,954,059	141,890,596	117,488,460
Dividend payable	121,733,101	162,000,000	142,387,877
Unpaid loss and LAE	<u>126,336,720</u>	<u>115,045,080</u>	<u>103,877,400</u>
Total current liabilities	<u>406,935,173</u>	<u>424,729,008</u>	<u>369,797,191</u>
NONCURRENT LIABILITIES			
Compensated absences, net	201,013	185,202	188,266
Unpaid loss & LAE, discounted at 5%	<u>926,469,280</u>	<u>843,663,920</u>	<u>761,767,600</u>
Total non-current liabilities	<u>926,670,293</u>	<u>843,849,122</u>	<u>761,955,866</u>
Total liabilities	<u>1,333,605,466</u>	<u>1,268,578,130</u>	<u>1,131,753,057</u>
NET POSITION			
Net investment in capital assets	10,648,689	11,645,281	26,430,599
Unrestricted	<u>428,479,164</u>	<u>343,112,994</u>	<u>348,174,203</u>
Total net position	<u>439,127,853</u>	<u>354,758,275</u>	<u>374,604,802</u>
Total liabilities and net position	<u>\$ 1,772,733,319</u>	<u>\$ 1,623,336,405</u>	<u>\$ 1,506,357,859</u>

(continued on next page)

MANAGEMENT'S DISCUSSION AND ANALYSIS

Changes in net position are the result of two separate activities or major program revenues: underwriting and investing. Underwriting activities measure annual premium revenues against claims costs and administrative expenses; while investing activities measure interest, dividends and changes in the fair value of WSI's investments. WSI's investing activities are designed to support its underwriting results and so, to the extent that investments appreciate in value, WSI can operate with an underwriting loss and still maintain its financial strength.

The fiscal year 2014 underwriting loss of \$5.6 million is \$19 million less than the underwriting income of \$13.7 million stated in fiscal year 2013. Underwriting income from fiscal year 2013 was \$26.5 million less than the fiscal year 2012 total of \$40 million. The fiscal year 2012 amount reflected a significant increase in earned premium due to the economic growth occurring in the state. This growth experienced in both fiscal year 2013 and 2012 has stabilized in fiscal year 2014. The strong investment gain in fiscal year 2014 boosted the net position by \$84.4 million. Fiscal years 2013 and fiscal year 2012 reflect a decrease in net position. This is a result of the increase in the dividend credit expense.

Condensed Underwriting and Investment Analysis

	2014	2013	2012
Net premium earned	\$ 313,164,770	\$ 309,897,502	\$ 250,544,641
Incurred losses	276,448,829	259,587,224	176,749,806
Allocated loss adjustment expenses	5,377,918	3,788,293	3,728,738
Unallocated loss adjustment expenses	10,220,966	8,913,267	8,345,065
General and administrative expenses	26,762,716	23,910,773	21,483,664
Total losses and expenses	318,810,429	296,199,557	210,307,274
Underwriting income (loss)	(5,645,659)	13,697,945	40,237,368
Investment and other income	185,572,423	128,769,495	85,615,640
Dividend expenses	(95,557,186)	(147,585,337)	(144,375,054)
Special Item --			
Impairment loss	-	(14,728,630)	-
Change in net position	\$ 84,369,578	\$ (19,846,527)	\$ (18,523,048)

Capital Assets

WSI's non-current assets include land, the Century Center office building, furniture, and equipment. A statement of changes in capital assets for fiscal year 2014, 2013, and 2012 can be found under Note 5 – Capital Assets. Accumulated costs of \$14.7 million, pertaining to a software system replacement project for both claims and policy, were expensed in fiscal year 2013 when it was determined the project was impaired.

Economic Factors and Next Year's Budget and Rates

WSI is a proprietary enterprise fund and does not receive any general fund dollars. Workers compensation premium and investment returns are the main sources of revenue. To ensure solvency of the fund, premium rates are actuarially established on an annual basis by external actuarial consultants. For policy year 2014, WSI anticipates average statewide premium levels to increase by approximately 1.3%. This compares to the policy year 2013 decrease of 0.7% and policy year 2012 increase of 1.1%.

WORKFORCE SAFETY & INSURANCE
BALANCE SHEETS
YEARS ENDED JUNE 30, 2014 AND 2013

ASSETS	2014	2013
CURRENT ASSETS		
Cash and cash equivalents	\$ 3,082,594	\$ 2,263,369
Investments	1,692,463,156	1,549,403,051
Premium receivable, net	49,308,315	47,882,157
Estimated retro policy premium receivable, current	10,886	417,126
Other accounts receivable, net	5,287,596	2,886,007
Investment interest receivable	11,574,574	8,374,245
Prepaid expenses	357,509	458,677
Total current assets	<u>1,762,084,630</u>	<u>1,611,684,632</u>
NONCURRENT ASSETS		
Estimated retro policy premium receivable, non-current	-	6,492
Land	901,974	901,974
Capital assets, net	9,746,715	10,743,307
Total non-current assets	<u>10,648,689</u>	<u>11,651,773</u>
Total assets	<u>\$ 1,772,733,319</u>	<u>\$ 1,623,336,405</u>
LIABILITIES		
CURRENT LIABILITIES		
Accounts payable	\$ 3,652,847	\$ 3,425,300
Due to other funds	165,671	177,811
Unearned premium	152,954,059	141,890,596
Dividend payable	121,733,101	162,000,000
Compensated absences payable	1,234,793	1,137,670
Investment accounts payable	857,982	1,052,551
Unpaid loss and loss adjustment expense	126,336,720	115,045,080
Total current liabilities	<u>406,935,173</u>	<u>424,729,008</u>
NONCURRENT LIABILITIES		
Compensated absences payable, net of current	201,013	185,202
Unpaid loss and loss adjustment expense, discounted at 5%	926,469,280	843,663,920
Total non-current liabilities	<u>926,670,293</u>	<u>843,849,122</u>
Total liabilities	<u>1,333,605,466</u>	<u>1,268,578,130</u>
NET POSITION		
Net investment in capital assets	10,648,689	11,645,281
Unrestricted	428,479,164	343,112,994
Total net position	<u>439,127,853</u>	<u>354,758,275</u>
Total liabilities and net position	<u>\$ 1,772,733,319</u>	<u>\$ 1,623,336,405</u>

WORKFORCE SAFETY & INSURANCE
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION
YEARS ENDED JUNE 30, 2014 AND 2013

	<u>2014</u>	<u>2013</u>
OPERATING REVENUES		
Net premiums earned	\$ 313,164,770	\$ 309,897,502
Penalties and finance charges	3,134,019	2,945,812
Third party subrogation recoveries	1,709,609	6,640,335
Rental operations	742,222	742,222
Miscellaneous	29,215	11,923
Total operating revenues	<u>318,779,835</u>	<u>320,237,794</u>
OPERATING EXPENSES		
Incurred losses and loss adjustment expenses	292,047,713	272,288,784
Payroll and benefits	20,935,411	19,131,897
Other administrative expenses	1,697,116	572,017
Bad debt expense	3,126,998	3,177,546
Depreciation expense	1,003,191	1,029,313
Total operating expenses	<u>318,810,429</u>	<u>296,199,557</u>
OPERATING INCOME (LOSS)	<u>(30,594)</u>	<u>24,038,237</u>
NONOPERATING REVENUES (EXPENSES)		
Interest and investment revenue	63,283,433	75,819,696
Investment expenses	(4,187,034)	(4,816,984)
Net increase in fair value of investments	120,860,959	47,426,491
Dividend credit expense	(95,557,186)	(147,585,337)
Net non-operating revenues (expenses)	<u>84,400,172</u>	<u>(29,156,134)</u>
SPECIAL ITEM		
Impairment of computer replacement system	-	(14,728,630)
CHANGE IN NET POSITION	<u>84,369,578</u>	<u>(19,846,527)</u>
TOTAL NET POSITION, BEGINNING OF YEAR	<u>354,758,275</u>	<u>374,604,802</u>
TOTAL NET POSITION, END OF YEAR	<u>\$ 439,127,853</u>	<u>\$ 354,758,275</u>

WORKFORCE SAFETY & INSURANCE
STATEMENTS OF CASH FLOWS
YEARS ENDED JUNE 30, 2014 AND 2013

	<u>2014</u>	<u>2013</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from employers	\$ 208,122,546	\$ 212,331,469
Receipts from other funds	2,746,300	2,864,455
Receipts from others	3,547,472	6,891,866
Payments to medical providers	(119,854,273)	(109,673,996)
Payments to injured workers	(77,920,380)	(65,666,952)
Payments to employers	(10,992,252)	(5,941,335)
Payments to employees	(20,848,840)	(14,040,581)
Payments to other funds	(447,200)	(2,229,662)
Payments to others	(17,029,904)	(18,681,323)
Net cash provided by (used for) operating activities	<u>(32,676,531)</u>	<u>5,853,941</u>
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition and construction of capital assets	<u>(6,600)</u>	<u>(972,625)</u>
Net cash (used in) financing activities	<u>(6,600)</u>	<u>(972,625)</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Contributions to pooled investments	(2,497,644)	(21,996,399)
Withdrawals from pooled investments	36,000,000	17,500,000
Net cash from (used in) investing activities	<u>33,502,356</u>	<u>(4,496,399)</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	819,225	384,917
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	<u>2,263,369</u>	<u>1,878,452</u>
CASH AND CASH EQUIVALENTS, END OF YEAR	<u><u>\$ 3,082,594</u></u>	<u><u>\$ 2,263,369</u></u>
SCHEDULE OF OTHER NONCASH ACTIVITIES		
Net increase in fair value of investments	\$ 120,860,961	\$ 47,426,491
Investment revenue	62,491,296	69,308,178
Dividends credited to premium billings	135,824,085	134,973,215
Account receivable premium reductions	(135,824,085)	(134,973,215)

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STATEMENTS OF CASH FLOWS (continued)

	<u>2014</u>	<u>2013</u>
RECONCILIATION OF OPERATING REVENUE TO NET		
CASH PROVIDED (USED) BY OPERATING ACTIVITIES		
Operating (loss) income	\$ (30,594)	\$ 24,038,237
Adjustments to reconcile operating revenue to net cash provided (used) by operating activities		
Depreciation expense	1,003,191	1,029,313
Dividend credits applied to receivables	(95,557,186)	(147,585,337)
Change in assets and liabilities		
Increase in premium receivable	(1,426,158)	(9,258,981)
Decrease in retrospective premium receivable	412,732	208,066
Decrease (increase) in other accounts receivable	(2,401,589)	552,308
Increase in prepaid expenses	101,168	130,812
Increase (decrease) in accounts payable	227,547	(341,241)
Decrease in due to other state agencies	(12,140)	(65,257)
Increase (decrease) in dividend payable	(40,266,899)	19,612,122
Increase in unearned premium	11,063,463	24,402,136
Increase in compensated absences payable	112,934	67,763
Increase in unpaid loss and loss adjustment expense	94,097,000	93,064,000
	<u>\$ (32,676,531)</u>	<u>\$ 5,853,941</u>
Net cash provided by (used for) operating activities	<u>\$ (32,676,531)</u>	<u>\$ 5,853,941</u>

WORKFORCE SAFETY & INSURANCE
STATEMENTS OF APPROPRIATIONS
YEARS ENDED JUNE 30, 2014 AND 2013

	Approved 2013-15 Biennial Appropriation	Expenditures 2014	Expenditures 2015	Unexpended Appropriation
APPROPRIATED EXPENDITURES	\$ 62,572,422	\$ 26,266,585	\$ -	\$ 36,305,837
Litigation Contingency	750,000	47,641	-	702,359
CONTINUING APPROPRIATIONS				
Collection agency fees	-	9,642	-	-
Vocational rehabilitation grant	-	25,750	-	-
Employer fraud & field investigation	-	53,986	-	-
Litigation fees & costs	-	86,537	-	-
Provider fraud	-	107,770	-	-
Performance Evaluation	-	159,836	-	-
Other states coverage	-	590,750	-	-
Building operations	-	773,612	-	-
Safety programs	-	3,938,279	-	-
Reinsurance	-	7,252,648	-	-
Total*	<u>\$ 63,322,422</u>	<u>\$ 39,313,036</u>	<u>\$ -</u>	<u>\$ 37,008,196</u>

*This total represents WSI's expenditures through the State Treasurer's Office using the State's PeopleSoft system. WSI has received an authorization from the State Treasurer's Office to also issue payments directly from the Bank of North Dakota; these payments include policyholder refunds, indemnity benefits, medical benefits, allocated loss adjustment expenses, and the educational revolving loan fund.

WORKFORCE SAFETY & INSURANCE
NOTES TO FINANCIAL STATEMENTS
YEARS ENDED JUNE 30, 2014 AND 2013

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statements and Reporting Entity

Workforce Safety & Insurance (WSI) is an agency of the State of North Dakota, operating through the legislative authority of Title 65 of the North Dakota Century Code.

WSI was established in 1919 for the administration of the Workers Compensation Act and other designated acts. As a state agency, WSI is a department of the State of North Dakota and is included in the State's Comprehensive Annual Financial Report as an enterprise fund. The director of WSI is appointed by the Governor. Workforce Safety & Insurance provides no-fault medical and disability insurance to North Dakota employers. The state of North Dakota is a "monopolistic" state where WSI is the sole provider of workers compensation insurance. WSI is financed by premiums charged to employers doing business in North Dakota. The premiums are available primarily for the payment of claims to employees injured in the course of employment.

The accompanying financial statements of Workforce Safety & Insurance follow the pronouncements of the Governmental Accounting Standards Board (GASB), which is the nationally accepted standard-setting body for establishing accounting principles generally accepted in the United States of America for governmental entities.

For financial reporting purposes, WSI has included all funds and has considered all potential component units for which WSI is financially accountable, and other organizations for which the nature and significance of their relationship with WSI are such that exclusion would cause WSI's financial statements to be misleading or incomplete. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. This criterion includes appointing a voting majority of an organization's governing body and (1) the ability of WSI to impose its will on that organization or (2) the potential for the organization to provide specific financial benefits to, or impose specific financial burden on WSI.

Based upon these criteria, there are no component units to be included within WSI as a reporting entity and WSI is an agency within the State of North Dakota as a reporting entity.

Fund Financial Statements

WSI uses a fund to report financial position and operational results. Fund accounting is designed to demonstrate legal compliance and to aid financial management by segregating transactions related to certain government functions or activities. A fund is a separate accounting entity with a self-balancing set of accounts.

The financial activities of WSI reported in the accompanying statements are classified into one fund category, the proprietary fund. The proprietary fund includes the Enterprise Fund, which is used to account for the operations of the workers compensation insurance program for North Dakota employers and employees.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of WSI are premiums charged to policyholders for workers compensation insurance. WSI also recognizes as operating revenues, penalties and interest billed for delinquent premium, third party liability subrogation recoveries, student loan interest and rental revenue from building tenants.

NOTES TO FINANCIAL STATEMENTS

Measurement Focus, Basis of Accounting and Financial Statement Presentation

The accounting and financial reporting treatment applied to a fund is determined by its measurement focus. Proprietary funds are accounted for on a flow of economic resources measurement focus. This measurement focus includes all assets and liabilities associated with the operations of these funds on the balance sheet.

Proprietary funds are accounted for using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when they are earned and expenses are recognized when the related liability is incurred.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the enterprise fund are premiums earned. Operating expenses for the enterprise fund include the incurred losses, payroll and benefits, other administrative expenses, bad debt expense, depreciation on capital assets and building expense. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

Budgetary Policies and Procedures

WSI operates through a biennial appropriation provided by the State Legislature. WSI prepares a biennial budget for administrative expenses which is included in the Governor's budget and is presented to the General Assembly at the beginning of each legislative session. The General Assembly enacts the budgets of the various state departments through passage of specific appropriation bills. Before signing the appropriation bills, the Governor may veto any specific appropriation, subject to legislative override. Once passed and signed, the appropriation becomes WSI's administrative budget for the next two years. Any changes to the budget appropriation require Emergency Commission authorization. The Legislative Assembly approved a single-line appropriation for WSI beginning with the 2001-2003 biennium.

The Emergency Commission can authorize receipt of federal or other moneys not appropriated by the Assembly if the Assembly did not indicate any intent to reject the money. The Emergency Commission may authorize pass-through federal funds from one state agency to another. Unexpended appropriations lapse at the end of each biennium.

The State of North Dakota does not formally budget revenues, thus, a Statement of Revenues, Expenditures, and Changes in Fund Net Position - Budget and Actual cannot be prepared as required by accounting principles generally accepted in the United States of America. In its place a Statement of Appropriations has been presented. The Statement of Appropriations has been prepared using the modified accrual basis.

Cash and Investments

Cash and cash equivalents for reporting purposes, includes cash and short-term, highly liquid investments that are readily convertible to known amounts of cash and so near their maturity that they present insignificant risk of changes in value because of changes in interest rates. This includes investments with original maturity of three months or less. Investments are stated at fair value. Fair value is, "the amount that a plan can reasonably expect to receive for an investment in a current sale between a willing buyer and a willing seller - that is, other than a forced liquidation sale." Fair value was determined by reference to published market data for publicly traded securities or through the use of independent valuation services and appraisers for other investments.

NOTES TO FINANCIAL STATEMENTS

Net appreciation (depreciation) is determined by calculating the change in the fair value of investments between the end of the year and the beginning of the year, less any purchases of investments at cost, plus sales of investments at fair value. Investment expense consists of those administrative expenses directly related to the Retirement and Investment Office investment operations.

WSI's investment policy allows investment managers to use derivative securities. Managers are specifically permitted to use Treasury futures and options, S & P 500 index futures and options, and currency forwards and futures to hedge portfolio risk, but not to speculate or to leverage the portfolio. Managers may use their discretion to use other derivatives to enhance returns, reduce risk, or facilitate the management of index funds. WSI's policy with respect to these derivatives is that their use may not increase the credit, market or legal risk level associated with a fully invested portfolio of common stocks or fixed income obligations, depending on the manager's designated role.

As the master custodian for the Retirement and Investment Office, Northern Trust is the Agent of Record for WSI's portfolio.

Premium Receivable

Premium receivables are stated net of allowance for doubtful accounts in the amount of \$6 million at June 30, 2014 and \$4 million at June 30, 2013. Premium receivables also include an estimate of premiums that have yet to be billed at year-end, but will be billed in subsequent periods.

Retrospective Premium Receivables are adjusted each year in accordance with the policy.

Other Accounts Receivable

Other accounts receivable consists of medical assessments, deductibles, reinsurance receivable on loss payments, receivables resulting from overpayments on claims, and other miscellaneous receivables. These receivables are stated net of allowance for doubtful accounts in the amount of \$2 million at June 30, 2014 and June 30, 2013.

Prepaid Expenses

Payments made to vendors which exceed \$12,000 per year, for services that will benefit periods beyond June 30, 2014 and 2013 are recorded as prepaid expenses.

Capital Assets and Depreciation

All capital assets are recorded in the accompanying financial statements at cost. WSI capitalizes equipment and software costing over \$5,000 in accordance with section 54-27-21 of the NDCC.

WSI's fixed assets are being depreciated on a straight-line basis over estimated useful lives ranging from 3 to 50 years.

Special Item – Impairment

In Fiscal Year 2007, WSI had entered into contracts with multiple companies for a software system replacement project for both claims and policy, estimated to cost approximately \$17.8 million. Remaining and new expenses were placed into Construction in Progress year-over-year as the project continued.

NOTES TO FINANCIAL STATEMENTS

In fiscal year 2013, WSI determined the project would not be usable and decided not to extend the vendor's contract. GASB Statement 42, *Accounting and Financial Reporting for Impairment of Capital Assets and for Insurance Recoveries*, requires capital assets which are impaired from construction stoppage to be reported at the lower of carrying value or fair value. WSI determined the project was not salvageable and expensed approximately \$14.7 million from the Construction in Progress account.

This expense was considered to be a significant transaction, infrequent in occurrence and within the control of management. Therefore, it was reported as a "special item" in the financial statements.

Reinsurance

In accordance with NDCC Sections 65-02-13 and 65-02-13.1, WSI obtained reinsurance coverage with Munich Re America, formerly American Re-Insurance Company. The contracts for reinsurance were in effect for all losses incurred on or after December 1, 1999 through November 30, 2002. Under the reinsurance contract, Munich Re America agrees to reimburse WSI on an excess of loss basis.

WSI's annual reinsurance premium for the three year coverage period beginning December 1, 1999 and ending November 30, 2002 was \$1.1 million, \$1.1 million, and \$2.5 million respectively. WSI's retention for losses incurred between December 1, 1999 and November 30, 2001 is \$500 thousand. For losses incurred from December 1, 2001 through November 30, 2002, WSI's retention is \$1 million. The cumulative amounts recovered on paid losses at June 30, 2014 and 2013 were \$7.3 million and \$6.8 million respectively. The amounts recoverable on pending losses at June 30, 2014 and 2013 were \$32.7 million and \$32.6 million respectively.

In 2002, global influences such as the 9-11 attacks hardened the reinsurance market and pushed the price of reinsurance to an inefficient level. As a result, WSI withdrew from the reinsurance market until recently. In 2009, WSI issued a RFP to determine if reinsurance was again practical. Working with an intermediary, Guy Carpenter, WSI re-entered the reinsurance market with catastrophic coverage effective January 1, 2010, offering protection for losses occurring during the 2010 calendar year that exceed the first layer of reinsurance at \$5 million as well as the second \$10 million dollar layer.

In 2011, WSI renewed its contract with the reinsurance intermediary, Guy Carpenter, and purchased three layers of catastrophic coverage for losses occurring during calendar year 2011. The first layer protects against claims that exceed \$3 million dollars; the second layer for claims that exceed \$5 million and the third layer for claims which exceed the \$10 million.

In 2012, WSI continued its reinsurance coverage adding one additional layer to protect against claims that exceed \$20 million. WSI deems this protection essential due to the types of industries which continue to enter and expand within the state. WSI has continued this same coverage in fiscal year 2014 and fiscal year 2013.

Terms, limits, and pricing are re-evaluated annually.

Due to Other Funds

During the course of operations, numerous transactions occur between other state agencies for goods provided or services rendered. These payables are classified "Due to other funds" on the statement of net position in the period for which the liability applies.

NOTES TO FINANCIAL STATEMENTS

Compensated Absences Payable

Annual Leave: WSI employees accrue vested annual leave at a variable rate based on years of service. The amount of annual leave earned ranges between 1 and 2 days per month, and is fixed by the employing unit per section 54-06-14 of the North Dakota Century Code. Accrued annual leave cannot exceed 30 days at April 30 of each year. Employees are paid for unused annual leave upon termination or retirement.

Sick Leave: WSI employees accrue sick leave at the rate of one working day per month of employment without limitation on the amount that can be accumulated. Per North Dakota Century Code section 54-06-14, employees vest at 10 years of continuous service at which time the State is liable for 10% of the employee's accumulated unused sick leave.

WSI's liability for accumulated unpaid annual leave and sick leave is reported in the enterprise fund, and will be funded by WSI's appropriation when the liability is to be liquidated. The net change in the liability is recorded as an adjustment to other administrative expenses within the enterprise fund.

Unearned Premium

Premiums are billed to the employer at the beginning of the employer's policy year. The billed premium is recognized as revenue on a straight-line basis over the applicable year. Unearned premiums consist of the unamortized portion of premiums at WSI's year-end.

Unpaid Loss and Loss Adjustment Expenses (LAE)

The liability for unpaid loss and loss adjustment expense (LAE) is estimated by WSI's actuary, taking into consideration past experience of WSI in paying claims and the general conditions of the environment in which WSI operates. This liability is based on the estimated ultimate costs to settle both reported and incurred but not reported (IBNR) losses and LAE, and includes the effects of inflation and other societal and economic factors. The actuarial computations also include a 5% discount to report this liability at its estimated present value.

Management believes the estimated liability for unpaid loss and LAE is sufficient to cover the ultimate net costs of incurred losses, but such loss reserves are necessarily based on estimates and the ultimate liability may be greater or less than the amounts estimated. Any adjustments to this estimated liability are reflected as part of current operations.

Reclassifications

Certain accounts in the prior year have been reclassified for comparative purposes to conform to the presentation in the current year. The amounts involved are immaterial and the change in presentation has no effect on net position.

NOTES TO FINANCIAL STATEMENTS

NOTE 2 – RECONCILIATION FROM APPROPRIATIONS TO GAAP REPORTING

Because accounting principles applied for purposes of developing data on an appropriations basis differ from those used to present financial statements in conformity with GAAP, a reconciliation of the expenses on an appropriations basis to the expenses on a GAAP basis for Enterprise Fund administrative expenses for the years ended June 30, 2014 and 2013 are presented below:

	<u>2014</u>	<u>2013</u>
Administrative expenses on an appropriations basis	\$ 39,313,036	\$ 36,187,875
Reconciling adjustments		
Fixed asset additions	(7,050)	(972,626)
Payroll and benefits	(20,935,411)	(19,131,897)
Unallocated loss adjustment expense	(10,220,966)	(8,913,267)
Increase in compensated absences payable	112,934	67,762
Decrease in administrative payable	(317,067)	(576,914)
Decrease in prepaid expenses	101,168	130,812
Refund of prior biennium expenses	(35,632)	(3,135)
Credit card and student loan admin fees	439,934	375,110
Ceded reinsurance premium	(6,753,830)	(6,591,703)
	<u>\$1,697,116</u>	<u>\$ 572,017</u>

NOTE 3 – CASH DEPOSITS AND INVESTMENT SECURITIES

Deposits

WSI is required to have all funds deposited at the Bank of North Dakota in accordance with North Dakota Century Code (NDCC) 6-09-07.

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, WSI will not be able to recover deposits that are in the possession of an outside party. WSI does not have a formal policy that limits custodial credit risk for deposits. All of WSI's cash deposits are uncollateralized. The carrying amount of WSI's cash deposits were \$3,082,594 on June 30, 2014, and \$2,263,369 on June 30, 2013. Bank balances for June 30, 2014 and June 30, 2013 were \$7,514,559 and \$5,602,849, respectively. These monies are deposited in the Bank of North Dakota and are guaranteed by the State of North Dakota under NDCC 6-09-10.

Investments

The fair value of WSI's investments for June 30, 2014 and 2013 is as follows:

	<u>2014</u>	<u>2013</u>
Fair value of investments		
Domestic equity securities	\$ 227,094,525	\$ 220,641,766
International equity securities	117,965,600	108,482,782
Fixed income	1,239,423,556	1,096,297,039
Real estate	101,294,503	109,390,403
Cash pool	6,684,972	14,591,061
	<u>\$ 1,692,463,156</u>	<u>\$ 1,549,403,051</u>

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NOTES TO FINANCIAL STATEMENTS

The SIB administers the portfolio according to WSI's investment allocation policy. The SIB selects money managers and monitors performance on a continual basis. WSI contracted with Callan & Associates in September 2013 to conduct an asset allocation study. Based on the results of that study, WSI modified its investment policy in April 2014. The modification includes a portfolio mix with 16% in domestic equity, 9% in international equity, 53% in domestic fixed income, 15% in diversified real assets, 6% in real estate, and 1% in cash equivalents. The former allocation mix contained 13% in domestic equity, 7% in international equity, 51% in domestic fixed income, 22% in inflation protected assets, 6% in real estate, and 1% in cash equivalents.

WSI's investment policy does not address credit risk, custodial credit risk, concentration of credit risk, interest rate risk, or foreign currency risk.

Credit Risk

WSI is invested in an external investment pool managed by the North Dakota State Investment Board. The pool is not rated.

Concentration of Credit Risk and Custodial Credit Risk

Investments in external investment pools are excluded from this disclosure requirement.

The following investments represent 5% or more of total investments as of June 30, 2014 and 2013:

INVESTMENT	FAIR VALUE JUNE 2014	%	FAIR VALUE JUNE 2013	%
Domestic Fixed Income				
Western Asset	\$ 270,709,254	15.9%	\$ 194,464,841	12.5%
Wells Capital	275,965,020	16.2%	255,239,377	16.4%
PIMCO	-	-	86,939,636	5.6%
State Street	123,399,156	7.2%		
Inflation Protected Assets				
Western Asset	230,347,358	13.5%	190,855,152	12.3%
State Street	-	-	115,334,747	7.4%

NOTES TO FINANCIAL STATEMENTS

Interest Rate Risk

The SIB has chosen to use the Segmented Time Distribution disclosure method. A table detailing WSI's portion of the investment pool is reported below. Readers may refer to the RIO financial statements regarding highly sensitive securities that are disclosed at the SIB level.

Segmented Time Distribution Duration (in thousands)	<u>Fair Value</u>	<u>Less Than 1 year</u>	<u>1-6 Years</u>	<u>6-10 Years</u>	<u>Over 10 years</u>	<u>Not Determined</u>
Asset backed securities	\$ 15,127	\$ -	\$ 1,487	\$ 1,751	\$ 11,890	\$ -
Bank loans	2,858	-	1,239	1,619	-	-
Collateralized Bonds	-	-	-	-	-	-
Commercial mortgage- backed	21,798	-	187	1	21,610	-
Corporate bonds	347,615	5,506	114,694	107,129	120,287	-
Corporate convertible bonds	-	-	-	-	-	-
Government agencies	18,101	468	10,065	1,816	5,751	-
Government bonds	89,566	215	27,826	38,590	22,935	-
Government mortgage & commercial backed	31,015	-	1,218	2,255	27,541	-
Guaranteed fixed income	-	-	-	-	-	-
Index linked government bonds	4,610	997	-	3,064	548	-
Municipal/provincial bonds	8,322	961	250	-	7,111	-
Nongovernmental backed CMO's	9,096	-	31	1,986	7,078	-
Other fixed income	1,790	303	1,487	-	-	-
Short term bills and notes	189	189	-	-	-	-
Pooled investments	584,895	-	67,841	278,878	238,177	-
Total debt securities	<u>\$1,134,981</u>	<u>\$ 8,639</u>	<u>\$ 226,325</u>	<u>\$ 437,089</u>	<u>\$ 462,928</u>	<u>\$ -</u>

NOTES TO FINANCIAL STATEMENTS

Foreign Currency Risk

WSI is invested in an external investment pool managed by the SIB. A table detailing WSI's exposure to foreign currency through their share of the investment pool is reported below.

Foreign Currencies (in thousands)	<u>Short Term</u>	<u>Debt</u>	<u>Equity</u>	<u>Total</u>
Australian dollar	\$ 234	\$ -	\$ 4,519	\$ 4,753
Brazilian real	(254)	-	181	(73)
British pound sterling	282	108	18,005	18,395
Canadian dollar	360	-	1,743	2,103
Chilean peso	139	-	-	139
Chinese yuan renminbi	229	-	-	229
Columbian peso	1	-	-	1
Czech koruna	1	-	-	1
Israeli shekel	5	-	400	405
Danish krone	(94)	-	1,099	1,005
Euro	(1,177)	1,103	26,142	26,068
Hong Kong dollar	13	-	4,960	4,973
Hungarian forint	8	-	-	8
Iceland krona	-	-	-	-
Indian rupee	-	-	-	-
Indonesian Rupiah	-	-	43	43
Japanese yen	(753)	345	18,083	17,675
Malaysian Ringgit	142	-	-	142
Mexican peso	319	-	-	319
New Zealand dollar	309	-	176	485
Norwegian krone	85	-	1,806	1,891
Peruvian Nuevo sol	(34)	-	-	(34)
Philippine peso	-	-	-	-
Polish zloty	188	-	-	188
Russian ruble	215	-	-	215
Singapore dollar	184	-	1,078	1,262
South African rand	199	-	145	344
South Korean won	53	-	938	991
Swedish krona	(63)	-	2,691	2,628
Swiss franc	2	-	8,358	8,360
Thai baht	-	-	-	-
Turkish lira	173	-	-	173
International commingled funds (various currencies)	-	-	23,638	23,638
Total securities subject to foreign currency risk	\$ 764	\$ 1,556	\$ 114,005	\$ 116,325

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NOTES TO FINANCIAL STATEMENTS

Securities Lending

GASB Pronouncements for “Accounting and Financial Reporting for Securities Lending Transactions,” establishes accounting and financial reporting standards for securities lending transactions. The standard requires governmental entities to report securities lent as assets in their balance sheets. Cash received as collateral and investments made with that cash must also be reported as assets.

The statement also requires the costs of the securities lending transactions to be reported as expenses separately from income received. In addition, the statement requires disclosures about the transactions and collateral related to them.

The investment pool managed by the North Dakota Retirement and Investment Office, which manages WSI’s investments, may enter into security lending transactions. Securities are loaned versus collateral that may include cash, U.S. government securities and irrevocable letters of credit. U.S. securities are loaned versus collateral valued at a percent of the fair value of the securities plus any accrued interest. Non-U.S. securities are also loaned versus collateral valued at a percent of the fair value of the securities plus any accrued interest. Currently, WSI is not participating in any security lending transactions.

NOTE 4 – SIGNIFICANT CONCENTRATIONS OF CREDIT RISK

WSI extends short-term credit to its customers, most of whom are located within the state of North Dakota.

NOTE 5 – CAPITAL ASSETS

A statement of changes in capital assets for the year ended June 30, 2014 is as follows:

	<u>Balance</u> <u>July 1, 2013</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance</u> <u>June 30, 2014</u>
Capital assets, not being depreciated				
Land	\$ 901,974	\$ -	\$ -	\$ 901,974
Total capital assets, not being depreciated	<u>901,974</u>		-	<u>901,974</u>
Capital assets, being depreciated				
Building	11,474,168	-	-	11,474,168
Furniture and equipment	883,963	7,050	(307,242)	583,771
Intangibles				
Software	2,836,354	-	-	2,836,354
Less accumulated depreciation for				
Building	(2,209,641)	(229,483)	-	(2,439,124)
Furniture and equipment	(784,324)	(28,758)	306,792	(506,290)
Intangibles				
Software	(1,457,213)	(744,950)	-	(2,202,163)
Total capital assets, being depreciated, net	<u>10,743,307</u>	<u>(966,142)</u>	<u>(450)</u>	<u>9,746,716</u>
Total capital assets, net	<u>\$ 11,645,281</u>	<u>\$ (996,142)</u>	<u>\$ (450)</u>	<u>\$ 10,648,689</u>

(continued on next page)

NOTES TO FINANCIAL STATEMENTS

A statement of changes in capital assets for the year ended June 30, 2013 is as follows:

	<u>Balance July 1, 2012</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance June 30, 2013</u>
Capital assets, not being depreciated				
Land	\$ 901,974	\$ -	\$ -	\$ 901,974
Construction in progress	<u>13,671,025</u>	<u>795,700</u>	<u>(14,466,725)</u>	<u>-</u>
Total capital assets, not being depreciated	<u>14,572,999</u>	<u>795,700</u>	<u>(14,466,725)</u>	<u>901,974</u>
Capital assets, being depreciated				
Building	11,474,168	-	-	11,474,168
Furniture and equipment	816,624	73,338	(5,999)	883,963
Intangibles				
Software	3,101,767	109,587	(375,000)	2,836,354
Less accumulated depreciation for				
Building	(1,980,158)	(229,483)	-	(2,209,641)
Furniture and equipment	(398,495)	(498,924)	113,095	(784,324)
Intangibles				
Software	<u>(1,156,306)</u>	<u>(300,907)</u>	<u>-</u>	<u>(1,457,213)</u>
Total capital assets, being depreciated, net	<u>11,857,600</u>	<u>(846,389)</u>	<u>(267,904)</u>	<u>10,743,307</u>
Total capital assets, net	<u>\$ 26,430,599</u>	<u>\$ (50,689)</u>	<u>\$ (14,734,629)</u>	<u>\$ 11,645,281</u>

NOTE 6 – DUE FROM (TO) OTHER STATE AGENCIES

There were no amounts due from other State of North Dakota agencies at June 30, 2014 and 2013.

The following is a detail of amounts due to other State of North Dakota agencies at June 30, 2014 and 2013:

DUE TO	<u>2014</u>	<u>2013</u>
Central Services	\$ -	\$ 12,076
Dept. of Transportation	13,355	13,342
Information Technology	142,991	130,264
Office of Administrative Hearing	445	21,396
Office of the Attorney General	807	160
Office of Management & Budget	8,058	153
PERS	-	420
University System	<u>15</u>	<u>-</u>
Total	<u>\$ 165,671</u>	<u>\$ 177,811</u>

NOTES TO FINANCIAL STATEMENTS

NOTE 7 – UNPAID LOSS AND LOSS ADJUSTMENT EXPENSES (LAE)

An independent actuarial review of WSI’s liability for unpaid loss and loss adjustment expenses was conducted for the years ended June 30, 2014 and 2013. The actuarial computations for unpaid loss and LAE include a 5% discount to report this liability at its estimated present value.

For the year ended June 30, 2014 and 2013, the actuary presented an estimate in the form of a range to emphasize the uncertainty which is typical for a “long-tailed” liability insurer such as workers’ compensation. Amounts stated are net of reinsurance. Ranges are displayed in thousands.

FY 2014

	<u>Low</u>	<u>Expected Value</u>	<u>High</u>
Full value basis, undiscounted	\$ 1,628,784	\$ 1,743,005	\$ 1,875,368
Present value basis, discounted at 5%	983,427	1,052,806	1,134,738

WSI recorded the actuary’s estimate for unpaid loss and LAE of \$1,052,806,000.

FY 2013

	<u>Low</u>	<u>Expected Value</u>	<u>High</u>
Full value basis, undiscounted	\$ 1,421,870	\$ 1,603,535	\$ 1,757,873
Present value basis, discounted at 5%	853,350	958,709	1,052,735

WSI recorded the actuary’s estimate for unpaid loss and LAE of \$958,709,000.

WSI establishes a liability for both reported and incurred but not reported (IBNR) losses, which includes estimates of both future payments of losses and the related loss adjustment expenses, both allocated and unallocated. A reconciliation of the changes in unpaid loss and LAE during the past two years is shown as follows:

	<u>(In Thousands)</u>	
	<u>2014</u>	<u>2013</u>
Beginning balance	\$ 958,709	\$ 865,645
Incurred losses and loss adjustment expenses (LAE)		
Provision for current fiscal year	337,537	299,882
Change in provision for prior fiscal years	(2,546)	7,381
Total incurred losses and loss adjustment expenses	<u>334,992</u>	<u>307,263</u>
Payments attributable to		
Current fiscal year	(64,846)	(52,886)
Prior fiscal years	(130,675)	(116,146)
Total paid	<u>(195,521)</u>	<u>(169,032)</u>
Change in provision for liability discount	<u>(45,373)</u>	<u>(45,167)</u>
Ending balance	<u>\$ 1,052,806</u>	<u>\$ 958,709</u>

(continued on next page)

NOTES TO FINANCIAL STATEMENTS

NOTE 8 – ALL STATES COVERAGE

WSI is the sole provider of workers' compensation coverage in North Dakota and insures employers for work related injuries. A North Dakota employer that operates outside of the state may be at risk for claims filed in another jurisdiction. As a solution, in September 2004, WSI contracted with the Accident Fund of America to provide "temporary and incidental" coverage for North Dakota employers who operate outside the state on an incidental basis. Effective July 1, 2010, the program was expanded to include all North Dakota policyholders at no charge to the individual policyholder.

NOTE 9 – OPERATING LEASES

WSI has entered into various operating leases for office space and equipment. Leases contain a clause allowing for termination with a 90-120 day notice and a clause stating that renewal is dependent on appropriation funding by the State Legislature. Expenditures for operating leases were \$244,840 for fiscal year 2014 and \$192,226 for fiscal year 2013.

The following is a schedule of future minimum lease payments required under the operating leases. Any future renewal options that are available are not included in the totals below.

Year Ending June 30,	
2015	\$ 232,786
2016	64,929
2017	20,909
	<u>\$ 318,624</u>

NOTE 10 – LONG-TERM LIABILITIES

Compensated Absences Payable

WSI employees can earn annual leave at a variable rate based on years of service. The amount of annual leave earned ranges between 1 and 2 days per month and accrued annual leave cannot exceed 30 days as of April 30th of each year. WSI employees earn sick leave at the rate of one working day per month of employment without limitation on the amount that can be accumulated. At 10 years of continuous service, the State is liable for 10 percent of the employee's accumulated unused sick leave.

The reported liabilities for compensated absences were \$1,435,806 and \$1,322,872 on June 30, 2014, and June 30, 2013 respectively. This balance includes the employer's share of FICA taxes.

	<u>FY 2014 Beginning Balance</u>	<u>Additions</u>	<u>Reductions</u>	<u>FY 2014 Ending Balance</u>	<u>Amount Due Within One Year</u>
Other long-term liabilities					
Compensated absences	<u>\$ 1,322,872</u>	<u>\$ 1,176,650</u>	<u>\$ 1,063,717</u>	<u>\$1,435,806</u>	<u>\$ 1,234,793</u>

NOTES TO FINANCIAL STATEMENTS

	FY 2013 Beginning Balance	Additions	Reductions	FY 2013 Ending Balance	Amount Due Within One Year
Other long-term liabilities					
Compensated absences	\$ 1,255,110	\$ 1,084,553	\$ 1,016,790	\$1,322,872	\$ 1,137,670

WSI's employee turnover rate for fiscal year 2014 and 2013 were 7.2% and 8.2%, respectively.

NOTE 11 – PENSION PLANS

WSI participates in the North Dakota Public Employees Retirement System (PERS) administered by the State of North Dakota. The following is a brief description of the plans.

Defined Benefit Pension Plan

PERS is a cost-sharing multiple-employer defined benefit pension plan covering most classified employees of WSI. The plan provides retirement, disability and death benefits. If an active employee dies with less than three years of credit service, a death benefit equal to the value of the employees' accumulated contributions, plus interest, is paid to the employee's beneficiary. If the employee has earned more than three years of credited service, the surviving spouse will be entitled to a single payment refund, life-time monthly payments in an amount equal to 50% of the employee's accrued normal retirement benefit, 60 monthly payments equal to the employee's accrued normal retirement benefit calculated as if the employee were age 65 the day before death occurred or monthly payments in an amount equal to the employee's accrued 100% joint and survivor retirement benefit if the member had reached normal retirement age prior to date of death. If the surviving spouse dies before the employee's accumulated pension benefits are paid, the balance will be paid to the surviving spouse's designated beneficiary.

Eligible employees who become totally disabled after a minimum of 180 days of service, receive monthly disability benefits that are equal to 25% of their final average salary with a minimum benefit of \$100. To qualify under this section, the employee must meet the criteria established by the Retirement Board for being considered totally disabled.

Employees are entitled to unreduced monthly pension benefits equal to 2% of their final average salary for each year of service beginning when the sum of age and years of credit service equal or exceed 85, or at normal retirement age (65). The plan permits early retirement at ages 55-64, with three or more years of service.

Benefit and contribution provisions are administered in accordance with chapter 54-52 of the NDCC. This state statute requires contributions be made to the plan by either the employee or the employer under a "salary reduction" agreement. WSI has implemented a salary reduction agreement and is currently contributing the employees' shares. The required contributions are determined using an entry age normal actuarial funding method. The North Dakota Retirement Board was created by the State Legislature and is the governing authority of PERS. WSI's required and actual contributions to PERS defined benefit pension plan for the fiscal years ended June 30, 2014, 2013, and 2012 were \$1,062,500, \$806,753, and \$628,146, respectively.

PERS issues a publicly available financial report that includes financial statements and the required supplementary information for NDPERS. This report may be obtained by writing to: North Dakota Public Employees Retirement System; 400 East Broadway, Suite 505; PO Box 1657, Bismarck, ND 58502-1657.

NOTES TO FINANCIAL STATEMENTS

Defined Contribution Retirement Plan

The North Dakota Defined Contribution Retirement Plan (Plan) is a defined contribution plan administered by the North Dakota Public Employees Retirement System Board. The Plan was established on January 1, 2000, and is administered in accordance with Chapter 54-52.6 of the NDCC. The Plan covers state employees who are in positions not classified by the State of North Dakota Human Resource Management Division. Employees of the judicial branch or the Board of Higher Education and State Institutions under the jurisdiction of the Board of Higher Education are not eligible to participate in the Plan.

Member contributions to the Plan are vested immediately and employer contributions to the Plan made on behalf of the member are 100% vested after four years of service. Contribution rates for the Plan are set by statute. In January 2013, member contributions were established at 6% and employer contribution were established at 6.12%. Employees are contributing 2% and WSI is paying the remaining portion of the member contribution. In January 2014, both the member and employer contributions increased by 1% to 7% and 7.12% respectively. At this time, employees contribute 3% with WSI paying the remainder of the member contribution.

Contributions made to the Plan, by the members and WSI, for fiscal years ending June 30, 2014, 2013, and 2012, totaled \$807,107, \$683,987, and \$558,133 respectively.

NOTE 12 – POSTRETIREMENT BENEFITS

Former WSI employees receiving retirement benefits under the Retirement Plan are eligible to participate in the Retiree Health Benefits Fund, a cost-sharing multiple-employer plan, as administered by the Public Employees Retirement Board. During each month of employment, WSI contributes a percentage based upon each employee's salary into the Retiree Health Benefits Fund.

Total contributions for the fiscal years ending June 30, 2014, 2013, and 2012 were \$162,372, \$152,762, and \$148,334 respectively. The 61st Legislative Assembly increased the contribution percentage from 1.00% to 1.14%, effective August 1, 2009.

NOTE 13 – EMPLOYEE DEFERRED COMPENSATION PLAN

Employees of WSI may participate in an employee deferred compensation plan in accordance with Internal Revenue Service Code Section 457. The plan allows participating employees to defer a portion of their salary until future years. The deferred compensation is not available to the participants until termination, retirement, death, or unforeseeable emergency. The plan is administered by the State of North Dakota Retirement Board. All compensation deferred under the plans, all property and rights purchased with those amounts, and all income attributable to those amounts, property or rights are held in trust for the exclusive use of the employee or their beneficiary. Since the investments are not held by WSI, the investments and the related obligation to employees is not included in WSI's statement of net position.

NOTE 14 – RISK MANAGEMENT

WSI is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The following are funds/pools established by the State for risk management issues.

NOTES TO FINANCIAL STATEMENTS

WSI is insured by the State Fire & Tornado Fund as well as the State Bonding Fund. WSI pays an annual premium to the Fire & Tornado Fund for 90% of the replacement cost on its personal property. Replacement cost is estimated on the office building and all furniture and equipment in consultation with the Fire & Tornado Fund.

The State Bonding Fund currently provides WSI with blanket fidelity bond coverage in the amount of \$2,000,000 for its employees. The State Bonding Fund does not currently charge any premium for this coverage.

WSI is insured through the OMB Risk Management Division for workers compensation insurance as well as tort liability. WSI pays an annual premium to the OMB Risk Management Division for both of these exposures. The Risk Management Division manages all workers compensation claims for all state agencies.

NOTE 15 – SIGNIFICANT LEGISLATIVE CHANGES

Fiscal year 2013 was a legislative year and new legislation was enacted. The following list indicates significant legislative changes for WSI that were enacted by the 2013 Legislative Assembly.

- HB 1051 provides for a study of the Preferred Provider Program.
- HB 1052 strengthens the notification requirements for employers participating in the Preferred Provider Program.
- HB 1080 increases benefits for National Guard members who are injured while serving on active duty.
- SB 2080 increases penalties for non-complying employers.
- SB 2134 expands the definition of law enforcement officer to include peace officers with the North Dakota Parks & Recreation Department.
- SB 2178 increases the vehicle and vehicle adaptation allowance from \$100,000 to \$150,000.
- SB 2298 clarifies criteria for resolving conflicting medical opinions.

NOTE 16 – RELATED PARTIES

As stated in Note 1 of these financial statements, WSI is an agency of the state of North Dakota; as such, the other state agencies and political subdivisions are related parties.

NOTE 17 – TENANT LEASES

WSI leases six suites to five tenants in their main office building at 1600 East Century Avenue, Bismarck, ND. The Department of Human Services has two suites, one for Child Support and one for Provider Audit. These tenants, identified below, began leasing space at WSI's Century Center on July 1, 2003. All tenants had an increase in their lease rates on July 1, 2007 and again on July 1, 2011. All tenants have renewed their leases with a term of July 1, 2013 through June 30, 2015 as provided below:

NOTES TO FINANCIAL STATEMENTS

	<u>Monthly Rent</u>	<u>Annual Rent</u>
ND Council on the Arts	\$ 1,607	\$ 19,280
ND Department of Commerce	19,162	229,941
ND Human Services Child Support	9,433	113,194
ND Human Services Provider Audit	1,909	22,910
ND OMB Risk Management	1,869	22,425
ND Parks & Recreation	6,873	82,472
Total	<u>\$ 40,853</u>	<u>\$ 490,222</u>

NOTE 18 – FINANCIAL RESERVES AND SURPLUS

NDCC 65-04-02 requires WSI to maintain adequate financial reserves plus surplus of at least 120% to a maximum of 140% of the actuarial established discounted reserve. Should WSI’s available surplus be outside of these levels, statute allows WSI two years to come into compliance. However, statute restricts WSI from granting a dividend credit of greater than 50% of prior years premium.

The 2009 Legislative Assembly modified this statute via 2009 HB1035. The legislation defined “available surplus” as net position excluding funds designated or obligated to specific programs or projects pursuant to a directive or specific approval by the legislative assembly. This legislation also set parameters on when a dividend declaration should and should not be considered.

WSI’s available surplus of \$417,436,039 plus discounted reserve liabilities on June 30, 2014 equals 139.6% of the actuarial discounted reserve estimate of \$1,052,806,000. This compares to available surplus of \$329,113,043 plus discounted reserve liabilities on June 30, 2013, which equaled 134.3% of the actuarial discounted reserve of \$958,709,000. WSI granted a 39% dividend credit in fiscal year 2014. WSI granted the maximum dividend credit of 50% in both fiscal year 2012 and 2013.

	Actual June 2012	Actual June 2013	Actual June 2014
NET POSITION or "SURPLUS"	\$ 374,604,802	\$ 354,758,275	\$ 439,127,853
Estimated Discounted Financial Reserves	865,645,000	958,709,000	1,052,806,000
Net Position (Surplus)	\$ 374,604,802	\$ 354,758,275	\$ 439,127,853
2009 HB 1035 Allowable Deductions from Net Position (Surplus)			
Safety & Education Grants	18,406,760	10,824,046	6,885,767
Revolving School Loan Fund	14,842,186	14,821,186	14,806,047
ITTP/AIM Update	706,652	-	-
Total Exclusions from Net Position (Surplus)	33,955,598	25,645,232	21,691,814
Available Fund Surplus	\$ 340,649,204	\$ 329,113,043	\$ 417,436,039
	39.4%	34.3%	39.6%

NOTES TO FINANCIAL STATEMENTS

NOTE 19 – CONTINUING APPROPRIATIONS

The following information discloses WSI's continuing appropriation authority of funding from the workers' compensation fund. WSI does not receive any general fund dollars.

NDCC 54-06-29 Collection Agency Fees - WSI maintains an internal collections unit to manage its premium receivable. From time to time, after all collection efforts have been exhausted, account balances may be written off as uncollectible. Some of these account balances may be turned over to external collection agencies. This continuing appropriation is addressed in OMB Fiscal and Administrative Policy 212. The dollars reported are the fees paid to collection agencies for amounts recovered.

NDCC 65-01-13 Information Fund - This fund was established to recapture costs of providing publications and statistical information to private citizens, businesses, associations, corporations and limited liability companies. Direct costs of operating this fund are expensed as incurred, such as publication printing costs and file storage and retrieval fees. Indirect costs, such as employee wages, are not specifically allocated to this fund. Fees collected for publications and other information requests are deposited into this fund.

NDCC 65-02-05.1 Building Operations – Workforce Safety & Insurance manages the day-to-day operations and maintenance of the building, such as utilities, janitorial service and grounds keeping.

NDCC 65-02-06.1 Allocated Loss Adjustment Expenses – WSI's allocated loss adjustment expenses are charged directly to specific claims and authorized as a continuing appropriation, just like indemnity and medical benefits for injured workers. These expenses include legal fees, and cost containment expenses for return to work case management, fraud investigation services, and the costs of other services required as part of the claims adjudication process.

NDCC 65-02-06.2 Litigation Expense – The 2009 Legislative Assembly authorized a continuing appropriation for expenses associated with litigating employer-related issues and for payment of organization expenses associated with litigating medical provider related issues as identified under sections 65-02-23 and 65-02-20.

NDCC 65-02-13.1 Other States Coverage – An amount necessary to allow the organization to establish a program of reinsurance and a program of extraterritorial coverage and other states' insurance is to be appropriated out of the Workforce Safety & Insurance Fund, as a continuing appropriation. The organization may execute a contract for reinsurance and a contract for extraterritorial coverage and other states' insurance binding on the organization and the contracting party.

NDCC 65-02-23 Insurance Fraud – This statute authorizes a continuing appropriation for "costs associated with identifying, preventing and investigating employer and provider fraud." Injured worker fraud expenses are charged directly to the claim as allocated loss adjustment expenses. WSI's special investigations unit (SIU) works to investigate and prevent insurance fraud by employers, medical providers and injured workers.

NDCC 65-02-30 Performance Evaluation – This statute requires a performance evaluation be conducted on WSI operations every other biennium through the coordination of the State Auditor's Office. Funding is provided through a continuing appropriation.

NDCC 65-03-04 Safety Programs – The 2005 Legislative Assembly authorized a continuing appropriation for promoting safety through education, training, consultation, grants and other incentives. WSI's loss control employees and their related administrative expenses are not included as part of this continuing appropriation; thus the expenditures include only those items that are a direct benefit to WSI's customers and North Dakota's workforce.

NOTES TO FINANCIAL STATEMENTS

NDCC 65-05.1-08 Educational Revolving Loan Fund – The 2005 Legislative Assembly established a revolving loan fund to provide low-interest loans to individuals that have suffered compensable work injuries. The loans must be used to pursue an education at an accredited institution of higher education or an institution of technical education. The loan program is administered by the Bank of North Dakota. In June 2005, WSI’s board of directors earmarked \$15 million for the educational revolving loan fund. WSI began marketing the loan program in August 2005.

NDCC 65-05-36 Preferred Worker Program – WSI established a program for injured workers who, while employable, are unable to return to the employer at the time of their injury. The preferred worker program offers benefits to North Dakota employers for hiring people under this program. This continuing appropriation funds any employment-related expenses such as equipment purchases and work-site modifications for the preferred worker.

NDCC 65-02-13.1 Reinsurance – This statute authorizes the organization to reinsure any risk or any part thereof and may enter into agreements of reinsurance. Costs of reinsurance are to be appropriated from the Workforce Safety and Insurance fund, as a continuing appropriation. The annual financial audit report must report on any contracts executed pursuant to this statute.

NOTE 20 – CONTINGENCY

WG Trading

In February, 2009, the State Investment Board (SIB) was notified of legal action being taken against one of its investment advisors. The principals of WG Trading Company, the broker/dealer for the Westridge Capital Management portfolios, were charged with securities fraud for allegedly diverting investor funds for their personal use. The SIB was an investor along with numerous other public and private pension funds.

At the time the Commodity Futures Trading Commission (CFTC) and Securities and Exchange Commission (SEC) charges were filed, the court appointed a receiver to take control of any recoverable assets. The receiver recommended the court distribute the recovered assets as follows: pool the assets of WGTC and WGTL, and distribute those assets *pro rata* to all investors. The court agreed with the receiver and in April, 2011, the recovered assets were distributed to all investors in a *pro rata* distribution based on net investment balances. The SIB received a total distribution of \$63.9 million, which represented approximately 85% of its remaining cost basis with WGTC. WSI’s remaining investment was approximately \$12.5 million and WSI’s share of this distribution was \$10.6 million. WSI’s realized loss of \$1.9 million was included in the June 30, 2011 financial statements.

In April, 2013, the SIB received an additional *pro rata* distribution of \$3.1 million, bringing the total distributions received to \$67.1 million. WSI’s share of this distribution was approximately \$521 thousand.

It should be noted that the receiver continues to pursue certain “clawback” actions and to dispose of various real and personal property held by the receiver in order to recover additional funds that may eventually be distributed to the Westridge investors, including the SIB. While future additional distributions are possible, the amount of any additional distributions to the SIB will likely be small as compared to the prior distributions. Total distributions to date have resulted in a net realized loss attributable to the fraud of \$8.2 million. WSI’s total net realized loss was approximately \$1.4 million.

NOTES TO FINANCIAL STATEMENTS

Tribune

The SIB has been listed as a defendant in a putative defense class action originally filed in the United States Bankruptcy Court for the District of Delaware, styled The Official Committee of Unsecured Creditors of Tribune Company v. Fitzsimmons, et al., Bankr. Case No. 10-54010 (the “Adversary Proceeding”), and subsequently transferred to a multi-district litigation proceeding in the United States District Court for the Southern District of New York, Case Nos. 12-cv-02652, and 11-md-02296. In addition to the Adversary Proceeding, other Tribune creditors have filed numerous state court actions (the “State Court Actions”) to assert fraudulent transfer claims against certain recipients of the offering described below.

WSI is connected to this litigation as WSI owned a percentage of the manager account that held the Tribune security. WSI’s associated risk is less than \$140,000.

AON

WSI is currently engaged in a lawsuit following a dispute with Aon eSolutions, Inc., formerly known as Valley Oak Systems, Inc. This lawsuit relates to a contract entered into in June 2007, whereby Aon agreed to provide software to WSI to replace WSI’s existing workers’ compensation policy and claims management software systems. After more than five years of work on the project and approximately \$17,000,000 in expenditures to both Aon and others, Aon was unable to deliver the software it promised, causing WSI to terminate its relationship with Aon effective December 31, 2012. On March 27, 2014, WSI commenced a lawsuit against Aon in Burleigh County District Court, which is currently pending. Trial on this matter is scheduled for the fall of 2016.

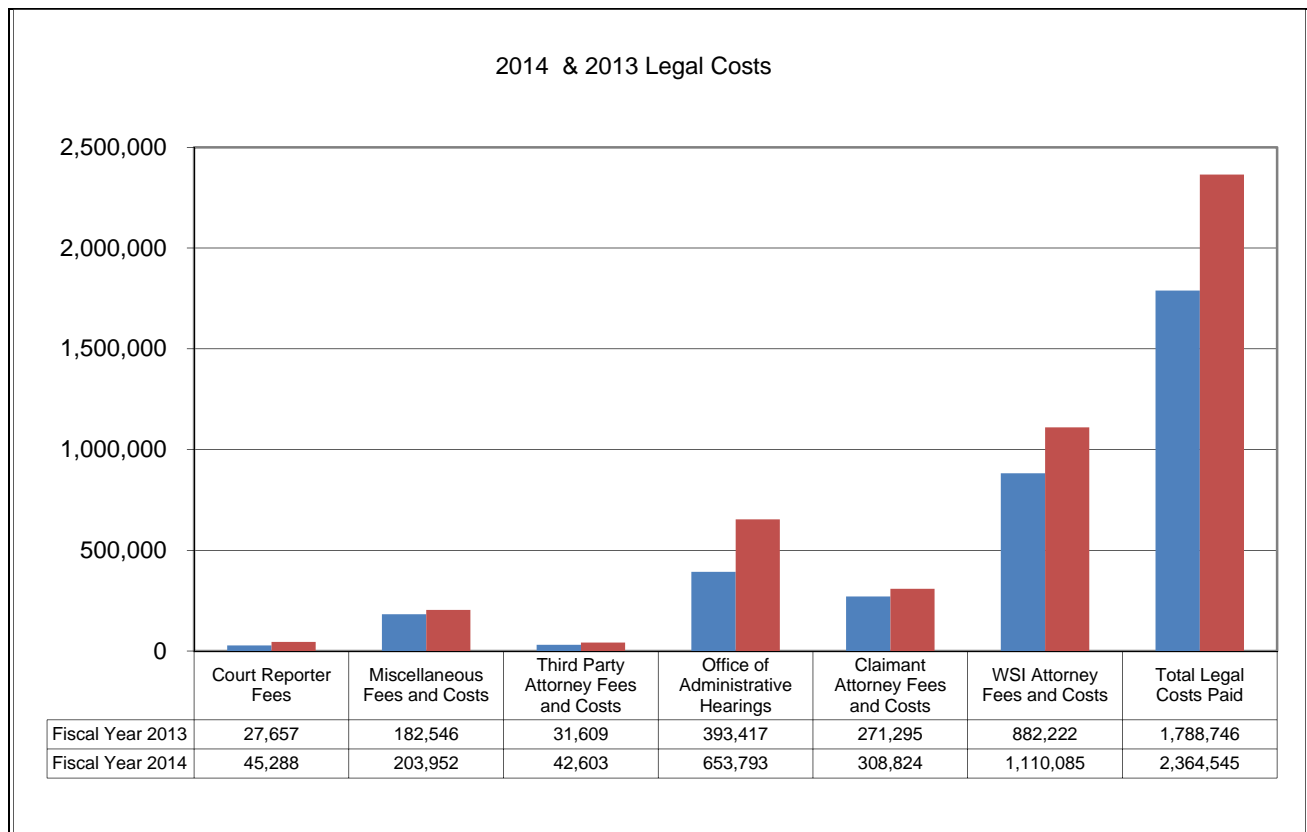
WORKFORCE SAFETY & INSURANCE
SUPPLEMENTARY INFORMATION
LOSS DEVELOPMENT INFORMATION
JUNE 30, 2014

The table below illustrates how the Fund's earned revenues and investment income compare to related costs of loss and other expenses assumed by the Fund as of the end of each of the last ten years. The rows of the table are defined as follows: (1) This line shows the total of each fiscal year's earned contribution revenues and investment revenues. (2) This line shows each fiscal year's other operation costs of the Fund including overhead and claims expense not allocable to individual claims, as well as investment expenses. (3) This line shows the Fund's incurred losses and allocated loss adjustment expenses, both paid and accrued, as originally reported at the end of the first year in which the event that triggered coverage under the contract occurred (referred to as policy year). (4) This section of 10 rows shows the cumulative amounts paid at the end of successive years for each policy year. (5) This section of 10 rows shows how each policy years' estimated incurred losses increased or decreased at the end of each successive year. This annual re-estimation is the result of new information received regarding unknown claims, re-evaluation of existing information on known claims, as well as the emergence of new claims not previously known. (6) This line compares the latest re-estimated incurred losses amount to the amount originally established (line 3) and shows whether this latest estimate of claims cost is greater or less than the original. As data for individual policy years mature, the correlation between original estimates and re-estimated amounts is commonly used to evaluate the accuracy of incurred losses currently recognized in less mature policy years. The columns of the table show data for successive policy years.

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
1 Net earned required contribution and investment revenues	\$193,237	\$148,161	\$220,949	165,637	48,033	288,949	357,172	340,730	442,995	502,371
2 Unallocated expenses	25,351	33,023	40,011	40,662	30,944	32,709	29,997	33,321	51,881	40,617
3 Estimated incurred claims and expense, end of policy year	110,710	105,264	120,109	131,380	168,964	160,265	191,795	230,158	299,882	337,537
4 Paid (cumulative) as of										
End of policy year	22,156	20,511	20,982	26,584	32,054	30,861	38,596	44,224	52,886	64,846
One year later	34,447	34,796	37,151	46,708	54,795	52,410	65,249	86,783	99,078	
Two years later	39,012	41,392	43,292	53,511	63,358	59,515	76,420	102,133		
Three years later	42,288	45,829	47,083	57,571	69,606	65,216	84,638			
Four years later	45,200	49,386	50,343	60,452	74,643	69,289				
Five years later	47,689	52,689	52,435	63,168	79,073					
Six years later	49,784	55,187	54,678	65,611						
Seven years later	51,279	57,584	56,699							
Eight years later	52,925	59,444								
Nine years later	54,395									
5 Reestimated incurred claims and expense										
End of policy year	110,710	105,264	120,109	131,380	168,964	160,265	191,795	230,158	299,882	337,537
One year later	104,186	112,278	119,100	140,328	157,106	151,411	192,257	257,806	293,069	
Two years later	99,532	113,408	120,358	132,931	153,098	147,853	193,114	243,814		
Three years later	100,733	116,475	110,135	128,652	149,683	146,418	187,355			
Four years later	100,789	109,622	107,711	126,087	148,228	142,001				
Five years later	101,405	110,026	105,446	123,301	147,800					
Six years later	98,409	108,713	103,787	120,429						
Seven years later	97,333	108,239	101,810							
Eight years later	97,683	104,290								
Nine years later	94,356									
6 Change in estimated incurred claims and expense from end of policy year	(\$16,354)	(\$974)	(\$18,299)	(\$10,951)	(\$21,164)	(\$18,264)	(\$4,440)	\$13,656	(\$6,813)	\$ -

WORKFORCE SAFETY & INSURANCE
SUPPLEMENTARY INFORMATION
SCHEDULE OF ATTORNEY FEES AND COSTS
JUNE 30, 2014 AND 2013

Pursuant to Section 65-02-06.1 of the NDCC, the following chart shows the breakdown of allocated loss adjustment expenses (ALAE) for legal fees and costs paid to attorneys representing both the injured workers and WSI, amounts paid for administrative law judges through the Office of Administrative Hearings, court reporter fees, and other miscellaneous legal fees. Legal fees and costs paid in fiscal years 2014 and 2013 were \$2,364,545 and \$1,788,746, respectively. These costs are included as a portion of incurred losses within the “Statements of Revenues, Expenses and Changes in Fund Net Position” of this report.



Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

To the Board of Directors
Workforce Safety & Insurance
Bismarck, North Dakota

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of the business-type activities, of Workforce Safety & Insurance, a department of the State of North Dakota, as of and for the years ended June 30, 2014 and 2013, and the related notes to the financial statements, which collectively comprise Workforce Safety & Insurance's basic financial statements, and have issued our report thereon dated October 13, 2014.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Workforce Safety & Insurance's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Workforce Safety & Insurance's internal control. Accordingly, we do not express an opinion on the effectiveness of Workforce Safety & Insurance's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not yet been identified.

Compliance and Other Matter that is Required

As part of obtaining reasonable assurance about whether Workforce Safety & Insurance's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed two instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which are described in the accompanying schedule of findings and responses as items 2014-A and 2014-B.

Workforce Safety & Insurance's Response to Findings

Workforce Safety & Insurance's responses to the findings identified in our audit are described in the accompanying schedule of findings and responses. Workforce Safety & Insurance's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in black ink that reads "Eide Sully LLP". The signature is written in a cursive, flowing style.

Fargo, North Dakota
October 13, 2014

Workforce Safety & Insurance
Schedule of Findings and Responses
Year Ended June 30, 2014

Noncompliance with North Dakota Century Code Finding

2014-A Legal Department

Condition – North Dakota Century Code 65-02-35 states Workforce Safety & Insurance is allowed to pay up to \$500 for attorney fees plus costs of up to \$150 per administrative order for an attorney to review the injured workers claim file after the issuance of the Certificate of Completion from the Decision Review Office. Workforce Safety & Insurance did not meet the requirement of only being allowed to pay up to \$500 for attorney fees as there were instances where larger amounts were being paid out. When this fee schedule comes in from the attorney it must include a signature by the attorney; the name of the injured employee, claim number, date of billing statement, summary of legal issue, date of service or charge being billed, itemization and reasonable description of the services, the time and amount billed for each item, and total time and amounts billed before it is paid. Workforce Safety & Insurance did not meet this requirement as there was one law firm whose processed attorney fee statements did not have all of the criteria met.

Criteria – Workforce Safety & Insurance is required to be in compliance with North Dakota Century Code 65-02-35.

Cause – Workforce Safety & Insurance paid out attorney fees that were in excess of the \$500 limit and had one particular law firm where the attorney fee schedules were processed that did not have all the criteria on them that is required.

Context – Out of the 202 expenses in our population for testing, 10 were for amounts over the \$500 limit. We looked at 3 of those 10 fees that were over \$500 as part of our testing. The total amount of these type of fees paid was approximately \$100,000, for the 10 over the \$500 limit it was approximately \$1,400 in overpayments for the year. Out of the 4 law firms looked at to ensure all criteria were met per the ND Century Code, 1 of the laws firms looked at did not have all criteria documented.

Effect – Workforce Safety & Insurance was not in compliance with North Dakota Century Code.

Recommendation – Workforce Safety & Insurance needs to incorporate procedures that make sure bills greater than \$500 are not being paid. They also need to validate that required items are on each attorney fee schedule prior to it being processed.

Management's Response – WSI Management and its Legal Department concur with the requirement for compliance with the language of N.D.C.C. § 65-02-35. The legal department continues to audit all bills submitted for payment and has made progress in gaining the compliance of attorneys in the state who provide workers compensation litigation. WSI's Legal Director has monitored compliance throughout the audit year and has documented communications with specific attorneys. Overall, improvement in the consistency and thoroughness of attorney billing statements is noted. Most recently, two attorneys were notified that failure to include all elements in their billings, for which they had been previously notified, would result in nonpayment of their bills.

WSI's Internal Audit department identified the issue of amounts larger than \$500 being paid for outside attorney fees. Internal training was held to rectify the error. Processes have been refined and invoice payments will continue to be monitored until the agency achieves a zero percent error rate.

2014-B MRI Fee Schedule

Condition – North Dakota Century Code 65-02-08 states that all fees on claims for medical and hospital goods and services to an injured employee must be in accordance with schedules of fees adopted by Workforce Safety & Insurance. For one out of forty tested, fees paid by Workforce Safety & Insurance for medical services were not paid in accordance with schedules of fees adopted by the Company.

Criteria – Workforce Safety & Insurance is required to be in compliance with North Dakota Century Code 65-02-08.

Cause – As a result of a system error during the time period January through March 2014, no fee schedule was applied to certain bills with MRI services performed resulting in Workforce Safety & Insurance paying a different amount than the fee schedules adopted by the Company.

Context – Out of the 40 claims tested, there was one error found due to this circumstance. The full population of total true medical costs is approximately \$106,000,000; due to this specific issue there was a total of approximately \$60,000 in overpayments to providers.

Effect – Workforce Safety & Insurance was not in compliance with North Dakota Century Code.

Recommendation – Workforce Safety & Insurance needs to have controls in place to ensure paid amounts agree with the fee schedules for medical and hospital goods and services

Management's Response – WSI Management and the Medical Services department concur with the requirement for compliance with the language of N.D.C.C. § 65-02-08.

Medical fee schedules are updated annually and tested prior to implementation. This specific radiologic fee schedule was updated in January 2014. In February 2014 WSI staff identified an error in the reimbursement of outpatient MRIs. The system error was corrected in early March 2014.

This particular overpayment was identified in June, during testing for the annual financial audit. The provider was notified and the overpayment amount was recouped.

**Workforce Safety & Insurance Independent Auditor's Specific Comments Requested by the
North Dakota Legislative Audit and Fiscal Review Committee
Year Ended June 30, 2014**

Board of Directors
Workforce Safety & Insurance
Bismarck, North Dakota

The Legislative Audit and Fiscal Review Committee require that certain items be addressed by independent certified public accountants performing audits of State agencies. The items and our responses regarding the June 30, 2014 audit of the Authority are as follows:

Audit Report Communications:

1. What type of opinion was issued on the financial statements?

Unmodified.

2. Was there compliance with statutes, laws, rules and regulations under which the Authority was created and is functioning?

Yes, however we did have a finding related to NDCC 65-02-35 and NDCC 65-02-08, see summary of audit findings.

3. Was internal control adequate and functioning effectively?

Yes.

4. Were there any indications of lack of efficiency in financial operations and management of the Authority?

No.

5. Was action taken on prior audit findings and recommendations?

Yes, however the action did not totally mitigate the finding and the finding is included as a finding again this year.

6. Was a management letter issued? If so, provide a summary below, including any recommendations and the management responses.

Yes, a separate management letter has been issued and there were no specific recommendations.

Audit Committee Communications:

- 1. Identify any significant changes in accounting policies, any management conflicts of interest, any contingent liabilities, or any significant unusual transactions.**

Nothing noted in the current year.

- 2. Identify any significant accounting estimates, the process used by management to formulate the accounting estimates, and the basis for the auditor's conclusions regarding the reasonableness of those estimates.**

One of the most sensitive estimates is the liability for unpaid losses and loss adjustment expenses (LAE). The liability for unpaid losses and LAE is estimated by WSI's actuary, taking into consideration past experience of WSI in paying claims and the general conditions of the environment in which WSI operates. This liability is based on the estimated ultimate costs to settle both reported and incurred but not reported (IBNR) losses and LAE, and includes the effects of inflation and other societal and economic factors. The actuarial computation also includes a 5% discount to report this liability as its estimated present value. We, as auditors of WSI, have a third party actuary review the estimate as provided by WSI's actuary to ensure the estimate is reasonable.

Another significant estimate to the financial statements is the dividend expense and related liability. The dividend expense and liability is calculated using the policyholder's prior year premium less any safety discounts awarded. This premium is an estimate based upon the previous year's actual payroll, and is subject to change once the current year's actual payroll is known. As that becomes known, and the premiums are adjusted, so too will the dividend liability and expense be adjusted. We have reviewed the assumptions and calculation used in determining the estimate to ensure the estimate is reasonable.

- 3. Identify any significant audit adjustments.**

None.

- 4. Identify any disagreements with management, whether or not resolved to the auditor's satisfaction, relating to a financial accounting, reporting, or auditing matter that could be significant to the financial statements.**

None.

- 5. Identify any serious difficulties encountered in performing the audit.**

None.

- 6. Identify any major issues discussed with management prior to retention.**

None.

- 7. Identify any management consultations with other accountants about auditing and accounting matters.**

None.

- 8. Identify any high-risk technology systems critical to operations based on the auditor's overall assessment of the importance of the system to the agency and its mission, or whether any exceptions identified in the six report questions to be addressed by auditors are directly related to the operations of an information technology system.**

The Claims Management System (CMS) and Policy Holder Services (PICS) have been identified as the most high-risk systems at Workforce Safety Insurance. There were no exceptions identified that were directly related to this application.

This report is intended solely for the information and use of the Board of Directors, Legislative Audit and Fiscal Review Committee, and management, and is not intended to be and should not be used by anyone other than these specified parties

A handwritten signature in cursive script that reads "Eide Bailly LLP".

Fargo, North Dakota
October 13, 2014

To the Audit Committee
Workforce Safety & Insurance
Bismarck, North Dakota

We have audited the financial statements of the business-type activities Workforce Safety & Insurance a department of the State of North Dakota for the years ended June 30, 2014 and 2013. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated May 21, 2014. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by Workforce Safety & Insurance are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during 2014. We noted no transactions entered into by Workforce Safety & Insurance during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

One of the most sensitive estimates is the liability for unpaid losses and loss adjustment expenses (LAE). The liability for unpaid losses and LAE is estimated by WSI's actuary, taking into consideration past experience of WSI in paying claims and the general conditions of the environment in which WSI operates. This liability is based on the estimated ultimate costs to settle both reported and incurred but not reported (IBNR) losses and LAE, and includes the effects of inflation and other societal and economic factors. The actuarial computation also includes a 5% discount to report this liability at its estimated present value. We, as auditors of WSI, have a third party actuary review the estimate as provided by WSI's actuary to ensure the estimate is reasonable.

Another significant estimate to the financial statements is the dividend expense and related liability. The dividend expense and liability is calculated using the policyholder's prior year premium less any safety discounts awarded. This premium is an estimate based upon the previous year's actual payroll, and is subject to change once the current year's actual payroll is known. As that becomes known, and the premiums are adjusted, so too will the dividend liability and expense be adjusted. We have reviewed the assumptions and calculation used in determining the estimate to ensure the estimate is reasonable.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. The most sensitive disclosures affecting the financial statements were:

The disclosure of investments and unpaid losses and loss adjustment expenses reserve information in Notes 3, and 7 respectively, to the financial statements. Investment disclosures consisted of fair market value, concentration of credit and custodial risk, interest rate risk and foreign currency risk. Unpaid losses and loss adjustment expenses reserves consist of actuarial estimates of future obligations and the development of prior estimates and the effect on the current financial information.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. No corrected or uncorrected financial statement adjustments were noted during the course of the audit.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated October 13, 2014.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a “second opinion” on certain situations. If a consultation involves application of an accounting principle to the governmental unit’s financial statements or a determination of the type of auditor’s opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as Workforce Safety & Insurance auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

We were engaged to report on Loss Development Information and Schedule of Attorney Fees and Costs, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

This information is intended solely for the use of the audit committee, Legislative Audit and Fiscal Review committee, management and other state officials, and is not intended to be, and should not be, used by anyone other than these specified parties.

A handwritten signature in black ink that reads "Eide Bailly LLP". The signature is written in a cursive, flowing style.

Fargo, North Dakota
October 13, 2014